

Comparisons of Job Characteristics

Focus Occupation: Retail Salespersons (41-2031)
Associated Occupation: Cooks, Fast Food (35-2011)

[Compare Knowledge](#)
[Compare Skills](#)
[Compare Abilities](#)
[Compare Detailed Work Activities](#)
[Compare Tools and Technologies](#)

| | |
|----|--|
| << | Focus occupation element is much lower |
| < | Focus occupation element is lower |
| 0 | Focus occupation element is at a similar level |
| > | Focus occupation element is at a higher level |
| >> | Focus occupation element is at a much higher level |

Knowledge

Similarity of Focus Occupation to Associated Occupation: 61

Focus Occupation: Retail Salespersons (41-2031)
Associated Occupation: Cooks, Fast Food (35-2011)

| Associated Occupation's Key Knowledge Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating | Evaluation of Focus Occupation |
|--|---------------------------------|--------------------------------|---------------------------|---|
| Customer and Personal Service | 11.3 | 13.8 | 16.6 | > Current knowledge level is likely sufficient |
| Food Production | 2.1 | 12.3 | 1.7 | << Extensive education and/or training may be required |
| Production and Processing | 6.0 | 9.5 | 6.1 | << Extensive education and/or training may be required |
| Sales and Marketing | 5.2 | 9.2 | 13.4 | >> Current knowledge level is likely more than sufficient |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Skills

Similarity of Focus Occupation to Associated Occupation: 84

Focus Occupation: Retail Salespersons (41-2031)
Associated Occupation: Cooks, Fast Food (35-2011)

| Associated Occupation's Key Skills Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating | Evaluation of Focus Occupation |
|---|---------------------------------|--------------------------------|---------------------------|---|
| Operation and Control | 5.4 | 4.4 | 3.2 | << Extensive development of skills in this area may be required |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Abilities

Similarity of Focus Occupation to Associated Occupation: 79

Focus Occupation: Retail Salespersons (41-2031)
Associated Occupation: Cooks, Fast Food (35-2011)

| Associated Occupation's Key Abilities Elements | Average Rating, All Occupations | Associated Occupation's Rating | Focus Occupation's Rating | | Evaluation of Focus Occupation |
|--|---------------------------------|--------------------------------|---------------------------|----|--|
| Oral Comprehension | 12.5 | 11.6 | 13.7 | > | Current ability level is likely sufficient |
| Speech Recognition | 9.9 | 9.1 | 11.5 | > | Current ability level is likely sufficient |
| Trunk Strength | 5.7 | 9.1 | 6.8 | << | Extensive improvement in abilities may be required |
| Manual Dexterity | 6.5 | 8.2 | 4.4 | << | Extensive improvement in abilities may be required |
| Stamina | 4.0 | 6.7 | 4.4 | << | Extensive improvement in abilities may be required |
| Gross Body Coordination | 3.9 | 5.3 | 4.1 | < | Some improvement in abilities may be required |

The maximum possible rating is 25.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Activities that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 45

Focus Occupation: Retail Salespersons (41-2031)
Associated Occupation: Cooks, Fast Food (35-2011)

| Work Activities | Exclusivity of Activity |
|-------------------------------------|-------------------------|
| Clean rooms or work areas | 30 |
| Obtain information from individuals | 24 |
| Provide customer service | 14 |

Not all positions in these occupations will necessarily perform all of the listed activities. The exclusivity rating is an indication of how unique the activity is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations engage in that activity.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.

Tools and Technologies that Both Occupations Have in Common

Similarity of Focus Occupation to Associated Occupation: 54

Focus Occupation: Retail Salespersons (41-2031)
Associated Occupation: Cooks, Fast Food (35-2011)

| Tools and Technologies | Exclusivity |
|--------------------------------------|-------------|
| Calculating machines and accessories | 3 |
| Computers | 1 |
| Industry specific software | 1 |

Not all positions in these occupations will necessarily use all of the listed tools and technologies. The exclusivity rating is an indication of how unique the tool or technology is amongst all occupations. The maximum rating is 100. High scores indicate that only a small number of occupations use that tool or technology.

Source: Alaska Department of Labor and Workforce Development, Research and Analysis Section analysis of O*NET (Occupation Information Network) data.